

**FOR IMMEDIATE RELEASE**

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Phone: 843.875.8000[Kimberly.Sawyer@kiongroup.com](mailto:Kimberly.Sawyer@kiongroup.com)**KION North America Expands Territory with Dealer Partner Material Handling Inc.**

**SUMMERVILLE, SC** – KION North America is pleased to announce its decision to appoint [Material Handling, Inc.](#) with additional territory in portions of Alabama. Material Handling, Inc. currently serves areas throughout Georgia and Tennessee and is authorized to sell KION North America's portfolio of Linde Material Handling and Baoli brands.

"We are very excited about this expansion and are proud to partner with a strong material handling solutions provider as Material Handling, Inc.," said Director of Distribution Management Rick Schiel. "This organization takes pride in offering its customers the very best equipment and solutions customized to meet the needs of each operation. Their strong commitment to excellence makes KION North America proud to partner with Material Handling Inc. while promoting the trusted Linde Material Handling and Baoli brands."

Material Handling Inc. is family-owned and operated and has served the material handling industry for over 30 years by offering forklift solutions, including warehouse products and repair and maintenance services. Guided by its core values and principles known as "The MHI Way," Material Handling Inc. has strategically cultivated a culture centered around putting its customers first. This solid foundation has made Material Handling, Inc. a trusted provider of forklift trucks, parts, and services throughout Georgia, Tennessee, and now Alabama.

"We are proud to partner with Linde Material Handling to provide world-class products and solutions to the robust and growing Alabama market," said Material Handling Inc. (MHI) President Mike Sain. "MHI utilizes the full range of Linde Material Handling products to provide the right solution for each customer's unique needs."

For a complete directory of KION North America's current dealer network, visit [www.lindeforklifts.com](http://www.lindeforklifts.com).

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**KION North America Corporation**

Headquartered in Summerville, S.C., [KION North America Corporation](#) is a member of the KION Group, one of the world's leading manufacturers of industrial trucks. Their brand companies, Linde Material Handling and Baoli, serve the specific industrial truck requirements of the US, Canadian and Mexican markets with a broad and complementary product portfolio. KION North America produces material handling equipment known for its innovative technologies, reduced energy consumption, and low operating costs. KION North America also works closely with its sister company, Dematic, a global leader in automated material handling that provides a broad range of intelligent supply chain and automation solutions.

**Disclaimer**

This release contains forward-looking statements that are subject to various risks and uncertainties. Future results could differ materially from those described in these forward-looking statements due to certain factors, e.g., changes in business, economic and competitive conditions, regulatory reforms, results of technical studies, foreign exchange rate fluctuations, and the availability of financing. We do not undertake any responsibility to update the forward-looking statements in this release.