

**FOR IMMEDIATE RELEASE**

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**KION North America Makes Changes to Dealer Network**

**SUMMERVILLE, S.C.** — In recent months, KION North America Corporation has made several changes to its nationwide sales and service dealer network for material handling equipment.

To increase their presence in Mexico, KION North America added Inter Price Logistica to its dealer network. Based in San Luis Potosi and with six additional branch locations throughout Mexico, Inter Price Logistica will offer Linde Class I, II and III equipment.

As part of the company's long-term growth strategy, KION North America has made two additional changes to its distribution network in the United States.

Due to their history of strong performance in terms of both sales and service, Liftec Forklifts has been appointed to additional territory within New Jersey and eastern Pennsylvania.

"The southern New Jersey and eastern Pennsylvania areas represent mutual growth markets for both us and KION North America," said Tom Sylvester, executive vice president of Liftec Forklifts. "Serving this new area, coupled with the introduction of new Linde models, we feel the future is bright."

In addition to their existing region in Maryland, Baltimore-based Matthai Material Handling is now also serving Delaware and a portion of southeast Pennsylvania.

"Matthai Material Handling has a proven track record of providing top-notch customer service and offering creative solutions that improve the way businesses operate," said Mike Gore, vice president of sales at KION North America. "We are confident they will continue this same standard of excellence as they expand into these new markets."

In addition to expanding their dealer network and North America presence, KION North America will continue introducing new models to their product line over the next several years. With expanded reach and a more complete product line, KION North America is positioning themselves to build and maintain a stronger foothold in the North American material handling equipment industry.

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**KION North America Corporation**

KION North America Corporation is a member of the KION GROUP AG, the world's second largest manufacturer of industrial trucks. Their brand companies, Linde, STILL, Baoli and Egemin, serve the specific requirements of the U.S., Canadian and Mexican markets with a comprehensive and complementary product portfolio. Headquartered in Summerville, S.C., KION North America's production plant has an annual capacity of more than 10,000 trucks. Their products are known for their innovative technologies, low energy and low operating costs.

**Disclaimer**

This release contains forward-looking statements that are subject to various risks and uncertainties. Future results could differ materially from those described in these forward-looking statements due to certain factors, e.g. changes in business, economic and competitive conditions, regulatory reforms, results of technical studies, foreign exchange rate fluctuations, and the availability of financing. We do not undertake any responsibility to update the forward-looking statements in this release.