

: CF'=AA98-5H9'F9@95G9'
Öæc^kÁMarch 7, 2019

ÔUÞVCEÔVK'Ü [&@^|/ÀÒà , æ!â•
Tæ! \^cä} \*ÁBÁÖ [ { { ~ } ð&æcä [ ] •ÁTæ} æ^!Á
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Ü [&@^|/ÀÒà , æ!â• O \ | } \* | ~ | | È & [ { Á

?=CB'Bcfh \ `5 a Yf]WU'7cfdcfUh]cb \ `cbcfghcd'XYU'Yfg'

GIAA9FJ=@9z'G"7" `ì 'SQUÞÁÞ [ !c@ÁCE { ^!ð&æÁÖ [ ! ] [ ! æcä [ ] Áæ , æ!â^âÁc [ ] ÁÁ^æ|!•Áàæ•^âÁ [ ] ÁG€F8Á
] ^!- [ ! { æ } &^ÁæcÁæc•Á2019 Dealer Meeting in Charleston, South Carolina this week.ÁV@^ÁG€FJÁÖ^æ|!Á
T^Á^cä} \*Á^æÇ^Áá^æ|!•Ác@^Á [ ] [ ! c ~ } äc^Ác [ Áà^Ác@^Á-á!•cÁá } Ác@^Áá } ä ~ •c!^Ác [ Á•^Ác@^Á } ^ , Á- ~ | | Á | á } ^Á [ -Á , æ!^@ [ ~ •^Á
^ ~ ~ á ] { ^ } cÁc@æcÁSá } á^ÁTæc^!ðæ|ÁPæ } á | á } \*Á , á | | Á!^!^æ•^Áá } ÁÞ [ !c@ÁCE { ^!ð&æÁV@^Á } ~ á | á &Á , á | | Á^Áá } c! [ á ~ &^âÁc [ Á
c@^Á^Á ] ! [ á ~ &cÁ } ^çcÁ [ { ] } c@ÁæcÁÚ! [ TæcÁá } ÁÖ@ð&æ\* [ ÉÁQŠÈ

V@^Ác [ ] Á@ [ ] [ ! ÉÁc@^ÁÚ!^•áá^ } ç!•ÁCE , æ!áÉÁ , æ•Áæ , æ!á^âÁc [ ÁBravo Montacargas- [ ! Áæ&@ð^çä } \*Ác@^Á@á\* @^•cÁc [ çæ|Á
& [ { àá } ^áÁ•æ|!^•Á- [ ! Á | á -cÁc! ~ & \ •Áæ } áÁ } æ!c•ÉÁ

V@^ÁÚæ [ ^cc [ ÁCE , æ!áÁ , æ•Áæ , æ!á^âÁc [ ÁSQUÞÁÞ [ !c@ÁCE { ^!ð&æÁá^æ|!•Á , @ [ Á { ^cÁ [ ! Á^ç&^Áá^âÁc@^Á!Áæ } } ~ æ|Á
{ æ! \^cÁ } | æ } \*Á [ æ!ÉÁV@ [ •^Áá^æ|!•Áæ!^Áæ•Á- [ | | [ , •kÁBravo Montacargas, Carson Industries, EleveX (formerly
Manutention Quebec), Equipments Industries BDL, Glacier Forklift & Equipment, Global Equipment,
Granite Industrial Machinery, Industrial Parts and Service Co., Inc., Industrial Parts Warehouse - Lift
Techs, Inter Price Logistica, Kensar Equipment, Larry T. Weiss Company, Lift Parts Service, Matthai
Material Handling, Pennwest Industrial Trucks, LLC, The Lilly Company and Wisconsin Lift Truck.

V@^ÁÖ|æ••ÁCE&ÁCE , æ!áÁ , æ•Á^ç^ } Ác [ Áá^æ|!•Á , @ [ Á ] ~ ! & @ æ•^áÁc! ~ & \ •Áá } Á^æ&@Á [ -Ác@^Á-äç^Áá&|æ••^ÉÁÖ|æ••ÁCE&cÁ
CE , æ!áÁ!^á } á } c•Áæ!^Áæ•Á- [ | | [ , •kÁCarson Industries, EleveX (formerly Manutention Quebec), Multi-Batteries
and Forklift, Corp., and Wisconsin Lift Truck.

V@^Á- [ | | [ , á } \*Áá^æ|!•Áb [ á } ^áÁc@^ÁF€€ÁÖ ~ áÁ- [ ! Á [ ! á^!á } \*Á [ ç^!ÁF€€Ác! ~ & \ •Áá } ÁG€F8kÁBravo Montacargas,
Bennett Material Handling, Hansler Industries, Industrial Parts and Service Co., Inc., EleveX (formerly
Manutention Quebec), Matthai Material Handling, Pennwest Industrial Trucks, LLC, RI-GO Lift Truck,
Select Equipment Sales and Wisconsin Lift Truck. Ø [ ! Á [ ! á^!á } \*Áb ~ •cÁà^! [ , Ác@æcÁF€€Ác! ~ & \ Á { æ! \ ÉÁInter Price
Logistica , æ•Áæ , æ!á^âÁc@^Á% T^!áç CE , æ!áÉ+

Bravo Montacargas and Global Equipment , ^!^Á!^& [ \* } á : ^áÁæ•Áá^á } \*Ác@^Ác [ ] Ác , [ Áá^æ|!•Á , @ [ Á [ ! á^!^áÁc@^Á
{ [ •cÁ@^á! [ •cæcÁc! ~ & \ ÉÁBravo Montacargas and Wisconsin Lift Truck , ^!^Á!^& [ \* } á : ^áÁæ•Áá^á } \*Ác@^Ác [ ] Ác , [ Á
á^æ|!•Á , @ [ Á [ ! á^!^áÁc@^Á { [ •cÁ^!^&c!á&Ác! ~ & \ •ÉÁ

SQUÞÁÞ [ !c@ÁCE { ^!ð&æÁæ!• [ Áæ , æ!á^âÁc@^ÁÚæ|!•ÁÖç&^|!^ } &^ÁCE , æ!áÁc [ Ác@^Áá^æ|!•Á , @ [ Á@æáÁc [ ] Á•æ|!•Ö [ ! á^!Á
á } çæ \^Áá } Ác@^Á!Á } ^!• ] ^&cÁç^Á!^\*á [ } Á [ -ÁÞ [ !c@ÁCE { ^!ð&æÁV@^ÁÚæ|!•ÁÖç&^|!^ } &^ÁCE , æ!áÁ- [ ! ÁÖæ } æáæÁ , æ•Áæ , æ!á^âÁ
c [ ÁEleveX (formerly Tæ } ~ c^ } çä [ ] ÁÚ ~ ^á^&ÉÁQ } &É).ÁQ } Ác@^ÁV } äc^áÁÚæc^•ÉÁ Y á • & [ ] •á } ÁSá-cÁV! ~ & \ Á!^&^ç^ÁáÁc@^Á
Úæ|!•ÁÖç&^|!^ } &^ÁCE , æ!áÁæ } áÁBravo Montacargas c [ [ \ Á@ [ { ^Ác@^Áæ , æ!áÁ- [ ! Ác [ ] Á•æ|!•Áá } ÁT^çá& [ ÖÖæ!áá^á } ÉÁ

Select Equipment Sales r^&^ç^ÁáÁc@^ÁÖæ [ ! áÁÖ^æ|!Á [ -Ác@^ÁY^æ!ÁCE , æ!áÁ- [ ! Á•^|!á } \*Ác@^Á { [ •cÁÖæ [ ! áá^!á } áÁ
c! ~ & \ •ÉÁ

**8]gWU] a Yf**

P^æã~æic^!^áá}ÁÜ~ { { ^!çä||^ÉÁÜËÖÉÉÁ SUBÁP [!c@ÁCE { ^!á&æÁÔ [! ] [!æcá [ ] } is a member of the KION Group. one of the world's two leading manufacturers of industrial trucks and the largest manufacturer of electric forklifts. Their brand companies, Linde and Baoli, serve the specific industrial truck requirements of the U.S. Canadian and Mexican markets with a comprehensive and complementary product portfolio. Headquartered in Summerville, S.C., KION North America produces material handling equipment known for their innovative technologies, reduced energy consumption and low operating costs. KION North America also works closely with their sister company, Dematic, the global leader in automated material handling that provides a comprehensive range of intelligent supply chain and automation solutions.

**8]gWU] a Yf**

V@ã•Á!^| ^æ•^Á& [ ] cæã } •Á- [ ! , æ!ãÉ [ [ \ã } \*Á•cæc^ { ^ } c•Ác@æcæ!^Á• ~ àb^&cÁc [ Áçæ!ã [ ~ •Á!ã•\•Áæ } áÁ~ } &^!cæã } cã^•ÉÁ  
Ø~c~!^Á!^•~|c^Á& [ ~]áÁáã~^!Á { æc^!ãæ||^Á-! [ { Ác@ [ •^Áá^•&!ãà^áÁá } Ác@^•^Á- [ ! , æ!ãÉ [ [ \ã } \*Á•cæc^ { ^ } c•Áá~^Ác [ Á  
&^!cæã } Á-æ&c [ ! •ÉÁ^É\*ÉÁ&@æ } \*^•Áá } Áà~•ã } ^••ÉÁ^& [ ] { á&Áæ } áÁ& [ { ] ^cáç^Á& [ ] ááçá [ ] •ÉÁ!^\*~|æc [ ! ^Á!^~ [ ! { •ÉÁ!^•~|c•Á  
[-Ác^&@ ] á&æ|Á•c~áá^•ÉÁ- [ ! ^!ã\* } Á^ç&@æ } \*^Á!æc^Á-| ~&c~æcá [ ] •ÉÁæ } áÁc@^Áæçæá|æàá|áç~Á [-Á-á } æ } &ã } \*ÉÁ Y^Áá [ Á ] [ cÁ  
~ } á^!cæ\^Áæ } ^Á!^• [ ] } •áàá|áç^Ác [ Á ] áæc^Ác@^Á- [ ! , æ!ãÉ [ [ \ã } \*Á•cæc^ { ^ } c•Áá } Ác@ã•Á!^| ^æ•^ÉÁ